

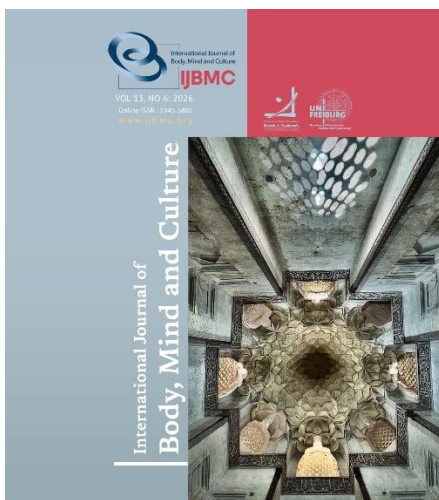
Article type:
Original Research

1 Postgraduate Centre, Management and Science University, University Drive, Off Persiaran Olahraga, 40100 Shah Alam, Malaysia.
2 Senior Lecturer, Postgraduate Centre, Management and Science University, University Drive, Off Persiaran Olahraga, 40100 Shah Alam, Malaysia.

Corresponding author email address:
alyaa_afifah@msu.edu.my

Psychometric Pre-Testing of a SERVQUAL-Based Revisit Intention Instrument for Chinese Fertility Tourists in Malaysia

Du, Yanru¹ , Alyaa Afifah. Abu Talib^{2*} 



Article history:

Received 17 Mar 2026
Revised 22 Apr 2026
Accepted 01 May 2026
Published online 01 June 2026

How to cite this article:

Du, Y., & Abu Talib, A. A. (2026). Psychometric Pre-Testing of a SERVQUAL-Based Revisit Intention Instrument for Chinese Fertility Tourists in Malaysia. *International Journal of Body, Mind and Culture*, 13(6), Article e2026-1342. <https://doi.org/10.61838/ijbmc.v13i6.1342>



© 2026 the authors. This is an open-access article under the terms of the Creative Commons Attribution-NonCommercial 4.0 International (CC BY-NC 4.0) License.

ABSTRACT

Objective: This pilot study aimed to pre-test a SERVQUAL-based instrument for measuring revisit intention among Mainland Chinese fertility tourists receiving assisted reproductive technology services in Malaysia.

Methods and Materials: A cross-sectional pilot design was used in 2024. Thirty Mainland Chinese patients receiving or recently completing IVF or preimplantation genetic testing services in Malaysian private fertility clinics were recruited through convenience sampling. The adapted questionnaire included SERVQUAL-based service quality, privacy, cultural proximity, cost, and revisit intention dimensions, measured on a five-point Likert scale. The instrument was translated using forward-back translation and reviewed by experts in medical tourism and fertility services. Internal consistency was assessed using Cronbach's alpha and corrected item-total correlations. Factorability was examined using Kaiser-Meyer-Olkin values and Bartlett's test of sphericity. Multivariate normality was assessed using Mardia's skewness and kurtosis statistics.

Findings: Internal consistency was high for service quality, $\alpha = .953$, privacy, $\alpha = .934$, cultural proximity, $\alpha = .949$, cost, $\alpha = .942$, and revisit intention, $\alpha = .947$. Corrected item-total correlations exceeded .40 for all items. Factorability was supported by KMO values above .70 for all constructs and significant Bartlett's tests, $p < .001$. Mardia's test indicated violation of multivariate normality, particularly for kurtosis, suggesting that covariance-based SEM is not appropriate at this pilot stage. The findings support the preliminary reliability and factorability of the instrument but do not establish full construct validity.

Conclusion: The adapted instrument showed promising preliminary psychometric properties. A larger study using EFA/CFA and variance-based structural modeling is recommended.

Keywords: Medical Tourism, Fertility Treatment, Revisit Intention, SERVQUAL, Pilot Study, Psychometrics.

Introduction

With the medical tourism market growth globally (Vovk et al., 2021), fertility medical tourism has grown to become a substantial sub-industry within the more general medical tourism sector, as rising attention is given to it being one of the key contributors to the overall medical tourism industry (Kunwar, 2019; Strickland & Ratten, 2023). The advances in this field are driven by the growing demand for transnational ART (Sánchez et al., 2022). In this regard, Malaysia also emerged as an attractive destination in the worldwide fertility medical tourism market thanks to its developed ART (in vitro fertilisation [IVF] and preimplantation genetic testing [PGT]) techniques (Liu et al., 2023; Salleh et al., 2024). The flexibility in its regulations, relatively low cost of treatment and multilingual service capability have helped Malaysia to establish itself as a competent destination in the ART market. Comparative success-rate claims, however, vary by reporting systems and patients' characteristics, and clinic-level protocols influence them. Thus, this research is not aimed at assessing clinical outcomes but rather at measuring service-experience (Chen et al., 2020; Huang, 2022). In addition, PGT policy is less restrictive in Malaysia, with no clear regulations on its application (Muhsin et al., 2024; Salleh et al., 2024). This method increases the chances of success in conception and at the same time decreases the risks of single-gene inherited diseases (Muhsin et al., 2024; Salleh et al., 2024). Furthermore, Malaysia is a "high cost-effectiveness" (\$5,000 US dollars per IVF cycle) and privacy protection ("one-on-one consultation model") country as well as "40% of medical staff fluent in Mandarin/Cantonese (Chen et al., 2020)," so it has become an attractive destination for Chinese infertile patients seeking ART services (Wu et al., 2021).

Two potential gaps in the existing literature of medical tourism studies exist.

First, the mediating variables chosen are simplistic. The majority of previous researchers treat "satisfaction" as a pivotal mediating variable and investigated the influence of different stimuli on satisfaction, which in turn affects the intention to revisit (Xu et al., 2020). It still lacks a selective focus on the mediating effect of service quality, though these studies employ the SERVQUAL model as a centrifugal tool to measure service satisfaction as well (Toni et al., 2024).

Second, there is a lack of research on the adaptability of the fertility medical tourism context Strickland & Ratten (2023). While Malaysia holds a leading position in the global medical tourism industry (Chandran et al., 2017) and has significant advantages in fertility medicine (e.g., ART techniques) (Liu et al., 2023; Salleh et al., 2024), existing studies have not sufficiently addressed the specific needs of Chinese fertility tourists, such as the high demands for cross-cultural communication and privacy protection (Chen et al., 2020; Huang, 2022; Wu et al., 2021). Furthermore, these studies have not systematically analysed how these needs influence service quality and, in turn, revisit intention through the SERVQUAL model, leading to a disconnect between theory and practice.

Although it is common to find mediation effects such that satisfaction mediates between service quality and revisit intention in the literature available, the immediate pilot research does not mediate effects. It, instead, is concerned with instrument pre-testing to assure that constructs like service quality, privacy, cultural proximity, cost, and revisit intention can be reliably and consistently measured before testing structural relationships in a follow-up full-scale study (Heydari Fard et al., 2021; Heydari et al., 2019; Strickland & Ratten, 2023). The study should position service quality, as assessed by the SERVQUAL model, as the central mediator and explore how factors such as cultural proximity, privacy, and cost influence revisit intention through service quality, thus filling the existing research gap.

Revisit Intention for Medical Tourism

Tourists' revisit intention is typically formed through the evaluation of previous experiences, which in turn influences their future consumption behaviour (Jamalludin et al., 2022). Under the theoretical lens of TPB, revisit intention is a factor shaped by attitude toward experience in medical tourism, subjective norms, and perceived behavioural control (Ajzen, 1991; Almodawer et al., 2025). The intention of medical tourists can be divided into different dimensions:

Destination Selection Intention to Revisit Dimension: The image of a destination is an important factor among all which tourists consider and has an impact on their approach toward revisiting (Boguszewicz-Kreft et al., 2020). Quality affordable health care services play a role

in destination image (Cham et al., 2021), in turn influencing tourists' attitudes and intentions to choose (Boguszewicz-Kreft et al., 2020; Cham et al., 2021).

External Recommendation Influence Intention to Revisit Dimension: Subjective norms are defined in TPB as an individual's perceived social pressures from significant others such as family, friends, or colleagues (Ajzen, 1991; Conner, 2020). The social norms of these referent others impact how consumers form their perception towards a destination and thus influence consumers' subjective norms, as well as tourists' intention to revisit (Cham et al., 2021). Positive recommendations that correspond to the attitudes of social groups' expectations thus enhance the consumers' intention to revisit when recommendations are positive (Taheri et al., 2021).

Planning Effort Intention to Revisit Dimension: Perceived Behavioural Control (PBC) represents an individual's perception of either ease or difficulty in performing a behaviour (Ajzen, 1991; Conner, 2020). If visitors perceive enabling resources and support available to them for organising and making the trip, the intention of going again becomes stronger (Cham et al., 2021; Chaulagain et al., 2021).

Satisfaction-Driven Intention to Revisit Dimension: The dimension of patient satisfaction determines the effect on intention to revisit (Heydari Fard et al., 2021). If tourists are pleased with the health service quality and overall tourism experience, they tend to develop repeat visit intentions (Cham et al., 2021).

Intention to Revisit-Driven Recommendation Dimension: The relationship between intention to revisit and recommendation intention is positive (Aljumah et al., 2020; Cham et al., 2021). Tourists are more likely to recommend a destination which they have plans to return to (as an indicator of their loyalty and confidence towards the destination) (Aljumah et al., 2020).

Fertility among the Chinese

In China, the infertility rate had reached 17.6% by 2020, and as a consequence, the demand for assisted reproductive technologies (ART) has grown in tandem with this trend (Bai et al., 2020). However, ART services face several bottlenecks in China: first, there is an uneven distribution of resources, with 76.2% of ART institutions concentrated in core eastern cities, while the number of IVF cycles per million people in western provinces is less than 50% of that in the east (Huang, 2022); second,

technical restrictions are relatively strict, with PGT available only for patients with "two or more previous failed pregnancies" or "diagnosed single-gene diseases" (Liu et al., 2023); finally, the cost of a single IVF cycle in private hospitals is approximately USD 12,000, which is prohibitively expensive (Huang 2022), and public hospitals often face privacy risks: waiting areas at public hospitals are often overcrowded and noisy, forcing patients to discuss sensitive medical information in public spaces, further increasing the likelihood of privacy breaches (Huang, 2022; Wu et al., 2021). These challenges have prompted infertile patients in China to seek cross-border fertility medical services.

Service Quality

Service quality focuses on the relative difference between perceptions and expectations of consumers (Grönroos, 1982; Zeithaml et al., 1996). Proposed by Grönroos (1982) and further developed into the SERVQUAL model by the PZB group (Zeithaml et al., 1996), it has been established as a classic model for measuring service quality in various industries (Shi & Shang, 2020).

In the medical tourism domain, service quality refers to both the attributes of being "medical" and "tourism": on one aspect, it is expected to meet professional standards for medical services (such as diagnostic techniques and healthcare qualifications), and on another, it should cover experiential dimensions related to tourism services (like ease of procedures and comfort in the environment) (Bagga et al., 2020).

The five dimensions of the SERVQUAL model—tangibles, reliability, responsiveness, assurance, and empathy (Zeithaml et al., 1996)—Tangible: the physical structure of the equipment provided by the service, the associated service facilities and the appearance of the service personnel; Reliability: Service providers provide consumers with the reliability and consistency of quality services and the ability to accurately fulfill service commitments; Responsiveness: Service providers can provide services and responses to consumers promptly; Assurance: Service providers build rapport with consumers and consumer trust in the services provided; Empathy: The extent to which service providers provide emotional care and extended emotional support to consumers—be applicable in the context of medical tourism (Shi & Shang, 2020).

Fertility ART tourism is a high-involvement and high-

risk situation in medical decisions, which involves some emotional vulnerability, financial investment, and outcome uncertainty. Despite the availability of healthcare-specific quality models, SERVQUAL is still applicable since it is capable of capturing the two dimensions of technical reliability and interpersonal responsiveness that are especially relevant in cross-border reproductive care. Empathy, assurance, and clarity of communication in ART settings might have a more significant effect on perceived trust compared to clinical outcome indicators.

Privacy

Privacy is fundamental to medical ethics (Baghaei et al., 2021). In a medical context, privacy is variously defined as "a state of being free from observation or intrusion," with little agreement on what this means as medicine continues to expand into new areas (Smith et al., 2024). The Code of Medical Ethics of the American Medical Association (AMA) states that patient privacy is a multi-faceted concept that has four core components: personal space (physical privacy), personal data (informational privacy), personal choices including cultural and religious affiliations (decisional privacy), and personal relationships with family members and other intimates (associational privacy) (Riddick, 2003).

Specifically, Physical Privacy refers to an individual's need to be "free from unauthorised contact or observation" regarding their own body in a medical setting, which is specifically reflected in the perception of physical contact, visibility, and exposure during the diagnostic and treatment process (Valizadeh & Ghasemi, 2020).

Informational Privacy is concerned with the security and safety of a patient's personal health data, and needs to encompass all supports of information which are likely to threaten privacy (Enaizan et al., 2020).

This aspect of ITA is related to the notion of Decisional Privacy, which occurs as an expression (in practice) of patients' autonomy in health care whereby they are to "make decisions with information that influences their own decisions about whether and how it will be shared, used, and who has access" (Bjørlo, 2024)

Associational Privacy focuses on safeguarding personal intimate relationships (e.g., lovers, family members, and close friends), prioritising emotional security and information privacy among a collection of interrelating people or objects (Froomkin et al., 2022).

Privacy was operationalised in the current pilot instrument in items that majorly represented physical, decisional, and associational privacy. This pilot version conceptually recognised informational privacy, but was not fully operationalised. The main study will overcome this limitation by expanding the items and validating them with experts.

Culture Proximity

Cultural proximity is generally understood as the extent to which values, practices, and beliefs in one country are similar to those in another (Doan, 2023). Such closeness commonly entails diverse effects on the part of medical tourists in choosing a destination, which includes language, religion, and halal food (Akbar et al., 2020). To get a sense of the impact, it helps to take a closer look at three elements of cultural proximity: language, religion, and food.

Religious tourists, in particular, are likely to prefer visiting countries that share their religious and cultural background since these provide them with greater comfort to practice their religion traditionally (Zarei et al., 2020).

As medical tourism becomes more popular, top hospitals often create special teams that help would-be patients navigate their offerings. To make themselves more appealing, some hospitals have staff that are sourced from the countries where medical tourists originate to allow cultural and linguistic familiarity, which in turn leads to a pleasant experience (Bagga et al., 2020).

In addition, language services, adherence to the food culture, and religion are all important cultural aspects that have a large impact on the decision of medical tourism destinations (Çapar & Aslan, 2020).

Cost

Medical tourists can achieve a cost saving of 25 to 90% relative, considering types of treatments and host countries, with the majority being in developing nations where labour costs are lower, and exchange rates for medical services are favourable, particularly for tourists from developed nations (Abd Mutalib et al., 2016; Weis et al., 2017).

As medical tourism continues to grow, it can be broadly classified into two types: First, mild medical service together with a relaxing tour (so-called leisure tour); Second, major medical treatment, which is called health tourism (Beladi et al., 2023). Consequently,

medical tourism only adds the cost of treatment and transportation.

Taheri et al. (2021) emphasise that the affordability of medical services abroad relative to those in neighbouring countries is one of the main motivators encouraging medical tourists. The research further disaggregates the cost of medical tourism into five components: low treatment costs, lower medical fees, affordable accommodation, reduced transportation costs, and reasonably priced flights (Taheri et al., 2021). Kadir & Nayan (2021) suggest that the cost of medical treatment as well as itinerary costs play an important role in demand generation, and lower travel costs will improve the attractiveness of a destination (Kadir & Nayan, 2021). Chaulagain et al. (2021) note that the perceived price of medical tourism is dominated by the treatment and healthcare service fees (Chaulagain et al., 2021). Furthermore, the expenses of tourists contain room cost, dining and shopping expenses, as well as local transportation charges (Park et al., 2020).

Cohen et al. (2020) further stress the need to consider over and above “loss of wage” time cost during treatment. Time cost reflects the time that a patient spends in travelling and being treated, and wage loss refers to the money a patient would have been paid if he or she were not undergoing treatment. These hidden costs are a part of the total cost estimation for medical tourism (Cohen et al., 2020).

Methods and Materials

Study Design

The research design used is a cross-sectional pilot to test the initial psychometric attributes of an adapted questionnaire.

Sampling and Recruitment: The respondents included Mainland Chinese patients undergoing ART services (IVF/PGT) in Malaysian private fertility clinics in 2024. The convenience sampling was based on the limitations of feasibility that are inherent to pilot testing. The inclusion criteria were: (1) age 18 and above, (2) patronised by ART treatment or recently completed treatment in Malaysia and (3) able to communicate in Mandarin. Incomplete responses were among the exclusion criteria. The last pilot sample was comprised of 30 respondents. Due to the small sample size, internal consistency and factorability checks were the only ones

to be performed with the analysis. Proper exploratory/confirmatory factor analysis was deliberately left to the main study.

Instrument Adaptation and Pre-Testing Procedure: The questionnaire was modified after the validation scales that exist. Linguistic equivalence was achieved by a forward-back translation procedure. Two scholarly experts pertinent to the issue of medical tourism and one administrator of a fertility clinic assessed content validity. Minor wording changes were made based on the feedback provided by the participants in the pilot administration. There were no details of the formal protocols of cognitive interviewing, which is a limitation.

Scale Anchors: The measurements were done on a five-point Likert scale (1 = strongly disagree, 5 = strongly agree). The composite scores were calculated as the mean scores of each construct. Absent data was insignificant (Less than 5%) and replaced with means because of the size of the pilots.

SPSS 27.0 software was used for reliability and validity analysis; for the normality test, along with SPSS-processed data, an online calculator was used to get skewness and kurtosis values for univariate as well as multivariate tests, as follows in detail.

Reliability Analysis: The internal consistency of the scale was evaluated by means of Cronbach’s α coefficient, where a value of $\alpha > 0.7$ indicated good reliability (Cronbach, 1951). The CITC was used to measure how well individual items correlated with their dimensions, and a CITC > 0.4 is an indicator of good association (Lord & Novick, 2008). The “ α coefficient if item deleted” was also analysed to further examine the usefulness of potential items (Zhang et al., 2019).

Validity Analysis The requirements for structural validity were assessed through the Kaiser-Meyer-Olkin (KMO) test and Bartlett’s Test of Sphericity (Bucci et al., 2018). A KMO value of over 0.7 indicated that our data were acceptable for factor analysis (Shrestha, 2021) and statistically significant on Bartlett’s Test of Sphericity ($p < 0.05$), which represented the fact that it would be possible to perform the factor analysis on our study set (Tobias & Carlson, 1969).

Normality test: Mardia calculated multivariate skew and kurtosis using his coefficients. Even though an online computation tool was employed in order to be convenient, the actual input dataset involved standardised construct scores, which were exported in

SPSS. Reproducible statistical programs, reproducible statistical scripts (e.g. R or SPSS syntax) will be used in future research to ensure complete transparency. For testing the data of distribution characters according to the value of skewness and kurtosis, an operation order was set up as follows: The primary data were pre-processed with SPSS. Subsequently, the processed dataset was uploaded to the online calculator accessible at <https://webpower.psychstat.org/models/kurtosis/>, through which skewness and kurtosis values for both univariate and multivariate analyses were generated (Hair, 2009; Neuman & Fawcett, 2002). For the assessment of univariate normality, the critical thresholds were set as ± 1 for skewness and ± 7 for kurtosis. For the evaluation of Mardia's multivariate normality, the criteria proposed by Mardia (1974) were adopted, with critical values of ± 1 for multivariate skewness and ± 20 for multivariate kurtosis. If the calculated values of each indicator fell within their respective critical ranges, the data could be deemed to conform to the normal distribution characteristics at the corresponding dimensional level (Mardia, 1974).

Findings and Results

Reliability Analysis

Since the pilot sample ($n=30$) was too small, the alpha value was computed based on Cronbach's alpha and should be regarded as a preliminary measure of internal consistency. In the case of two-item subscales, alpha can underestimate the reliability; thus, the Spearman-Brown coefficients and omega of McDonald will be calculated in the study under consideration with the bigger sample. Table 1 shows the reliability analysis results. Calculated using SPSS, the internal consistency (Cronbach's Alpha) is all bigger than 0.7. An Alpha above 0.7 is considered to provide good reliability (Cronbach (1951)). Furthermore, another look at the (CITC) Corrected Item-Total Correlation indicates that none of the items is below 0.4 in explaining its respective factor. This indicates that the subjects have given a consistent response to the items and also testifies to the high stability of the data (Taber, 2018). High Alpha coefficients as well as positive items-to-total correlation values suggest the data in this study are internally consistent and reliable (Lord & Novick, 2008). In addition, "Cronbach's alpha coefficient if item deleted" was less than the original scale for all items (Zhang et al., (2019) This finding suggests no redundant items in the scale with a consistent and brief structure.

Table 1

The Results of Reliability Analysis

Variable	Item	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted	Cronbach's Alpha
Tangibles	Tan1	0.711	0.804	0.851
	Tan2	0.733	0.779	
	Tan3	0.725	0.789	
Reliability	Re1	0.691	0.725	0.809
	Re2	0.684	0.713	
	Re3	0.637	0.787	
Responsiveness	Res1	0.841	0.812	0.896
	Res2	0.774	0.869	
	Res3	0.777	0.872	
Assurance	Ass1	0.771	0.855	0.889
	Ass2	0.84	0.792	
	Ass3	0.76	0.871	
Empathy	Emp1	0.761	0.869	0.891
	Emp2	0.763	0.865	
	Emp3	0.839	0.799	
service quality			15 items	0.953
Physical Privacy	Phy1	0.715	-	0.833
	Phy2	0.715	-	
Decisional Privacy	De1	0.687	0.837	0.853
	De2	0.731	0.789	
	De3	0.762	0.761	
Associational Privacy	Asp1	0.638	0.746	0.804
	Asp2	0.707	0.675	

	Asp3	0.614	0.776	
privacy				9 items
Language Dimension	Lan1	0.816	0.858	0.934
	Lan2	0.803	0.868	0.904
	Lan3	0.812	0.862	
Food Dimension	Fo1	0.706	0.813	0.852
	Fo2	0.732	0.786	
	Fo3	0.735	0.783	
Religious	Reg1	0.742	0.836	0.874
	Reg2	0.797	0.787	
	Reg3	0.738	0.843	
Culture Proximity				9 items
Treatmentor Health care Cost	THC1	0.642		0.768
	THC2	0.642		
Accommodation Cost	AC1	0.714		0.831
	AC2	0.714		
Transportation Cost	TC1	0.735		0.828
	TC2	0.735		
Time Cost	TiC1	0.693		0.817
	TiC2	0.693		
Wage Loss	WL1	0.613		0.742
	WL2	0.613		
Cost				10 items
Destination Selection Intention to Revisit	DSI1	0.785	0.827	0.942
	DSI2	0.808	0.802	0.878
	DSI3	0.773	0.865	
External Recommendation Influence Intention to Revisit	ERI1	0.571	0.745	0.777
	ERI2	0.709	0.591	
	ERI3	0.564	0.751	
Planning Effort Intention to Revisit	PEI1	0.643	0.694	0.782
	PEI2	0.63	0.711	
	PEI3	0.617	0.707	
Satisfaction-Driven Intention to Revisit Dimension	SDI1	0.719	0.859	0.875
	SDI2	0.744	0.843	
	SDI3	0.825	0.768	
Intention to Revisit-Driven Recommendation Dimension	IRD1	0.752	0.836	0.87
	IRD2	0.79	0.823	
	IRD3	0.788	0.791	
Intention to revisit				15 items
				0.947

Validity Analysis

The results of the Kaiser-Meyer-Olkin (KMO) test and Bartlett’s Test of Sphericity are presented in Table 2. In the validity analysis, the KMO values for all dimensions were above 0.7, and the results of Bartlett's test of sphericity were significant (Sig. < 0.05). The KMO value measures the partial correlations among variables. A value greater than 0.7 indicates strong common factors among the variables, making them suitable for factor analysis (Shrestha, 2021). The significant result from

Bartlett’s test suggests that the correlation matrix is not an identity matrix, thus rejecting the null hypothesis (Knapp & Swoyer, 1967). This further confirms that there are significant correlations between the original variables. These results imply that the data can be factorable, but it is not only that KMO and the test of Bartlett show construct validity. The main study will need exploratory and confirmatory factor analysis to assess the convergent and discriminant validity.

Table 2

The Results of Validity Analysis

Variable Dimension	KMO Measure	Bartlett's Test of Sphericity		
		Approximate Chi-Square	df	Sig.
Quality Service	0.848	383.564	105	0
privacy	0.833	192.303	36	0
Culture Proximity	0.909	211.529	36	0

Cost	0.901	216.096	45	0
Intention to Revisit	0.732	359.304	105	0

Normality Test

The results of the normality test are shown in Figure 1. Among the relevant statistics for multivariate skewness, the "b" value is 812, and the calculated "z" value is 4060.00000, with a corresponding p-value of 1 (> 0.05). From the perspective of the skewness index alone, the data do not show significant non-normal characteristics. For multivariate kurtosis, the "b" value is 841, the "z" value is -86.62942, and the corresponding p-value is 0 (< 0.05), which is statistically significant, indicating that the steepness or tail thickness of the overall data distribution significantly deviates from the requirements of multivariate normal distribution. Since multivariate normality requires both skewness and kurtosis to be statistically non-significant (both p-values > 0.05), although the skewness index is not abnormal, the kurtosis index violates the assumption of multivariate normality. Combined with the determination criteria of

Mardia's test, it is finally concluded that the data do not satisfy a multivariate normal distribution.

The skewness and kurtosis statistics of Mardia were used to determine the multivariate normality. The statistics of multivariate kurtosis were higher than the recommended values, which implies that it did not follow the multivariate normality. The interpretation of multivariate skewness, however, must be done with due caution by separating between raw coefficients and standardised z-scores. The values of kurtosis in this pilot data indicate non-normal distribution. Notably, the covariance-based SEM needs multivariate normality, but this is not the case with the variance-based methods like PLS-SEM. Thus, PLS-SEM is more suitable for further analysis of large-scale samples due to non-normality in the pilot sample. There were also univariate skew and kurtosis statistics that were checked but are not tabulated here because of pilot reporting restrictions; this will be fully reported in the main study.

Output of skewness and kurtosis calculation

```

Sample size: 30
Number of variables: 58

Univariate skewness and kurtosis
Skewness SE_skew Z_skew Kurtosis SE_kurt Z_kurt
Tan1 -0.498 0.427 -1.167 -0.449 0.833 -0.539
Tan2 -0.231 0.427 -0.541 -1.068 0.833 -1.282
Tan3 -0.277 0.427 -0.650 -1.146 0.833 -1.376
Rea1 -0.392 0.427 -0.917 -0.250 0.833 -0.300
Re2 -0.386 0.427 -0.904 -0.762 0.833 -0.915
Re3 -0.331 0.427 -0.775 -1.255 0.833 -1.507
Res1 -0.723 0.427 -1.694 -0.756 0.833 -0.907
Res2 -0.406 0.427 -0.952 -1.132 0.833 -1.359
Res3 -0.633 0.427 -1.482 -0.967 0.833 -1.161
Ass1 -0.327 0.427 -0.765 -0.942 0.833 -1.131
Ass2 -0.576 0.427 -1.348 -0.377 0.833 -0.453
Ass3 -0.855 0.427 -2.002 1.093 0.833 1.313
Emp1 -0.388 0.427 -0.909 -0.474 0.833 -0.569
Emp2 -0.723 0.427 -1.693 -0.248 0.833 -0.298
Emp3 -0.342 0.427 -0.801 -0.656 0.833 -0.788
Phy1 -0.168 0.427 -0.394 -0.397 0.833 -0.477
Phy2 -0.026 0.427 -0.061 -0.289 0.833 -0.347
Inf1 -0.269 0.427 -0.630 -0.535 0.833 -0.642
De1 -0.165 0.427 -0.387 -1.111 0.833 -1.335
De2 -0.164 0.427 -0.383 -0.999 0.833 -1.199
De3 -0.283 0.427 -0.662 -0.580 0.833 -0.697
Asp1 -0.507 0.427 -1.188 -1.129 0.833 -1.356
Asp2 -0.150 0.427 -0.352 -1.010 0.833 -1.212
Asp3 -0.414 0.427 -0.969 -0.847 0.833 -1.017
Lan1 -0.487 0.427 -1.140 -0.983 0.833 -1.181
Lan2 -0.569 0.427 -1.333 -0.801 0.833 -0.962
Lan3 -0.319 0.427 -0.748 -1.533 0.833 -1.841
Fo1 -0.271 0.427 -0.634 -1.189 0.833 -1.428
Fo2 -0.803 0.427 -1.879 -0.596 0.833 -0.716
Fo3 -0.266 0.427 -0.623 -1.038 0.833 -1.246
Reg1 -0.715 0.427 -1.674 -0.504 0.833 -0.605
Reg2 -0.343 0.427 -0.802 -1.272 0.833 -1.528
Reg3 -0.656 0.427 -1.536 -0.932 0.833 -1.119
THC1 0.706 0.427 1.653 -0.883 0.833 -1.060
THC2 -0.642 0.427 -1.503 -0.347 0.833 -0.417
AC1 -0.538 0.427 -1.261 -0.796 0.833 -0.956
AC2 -0.769 0.427 -1.801 -0.391 0.833 -0.470
TC1 -0.297 0.427 -0.697 0.784 0.833 0.941
TC2 -0.149 0.427 -0.349 -0.476 0.833 -0.571
Tic1 -0.768 0.427 -1.799 -0.474 0.833 -0.570
Tic2 -0.826 0.427 -1.935 -0.558 0.833 -0.670
WL1 -0.736 0.427 -1.725 -0.436 0.833 -0.524
WL2 -1.518 0.427 -3.555 3.243 0.833 3.894
DS11 -0.480 0.427 -1.124 -0.798 0.833 -0.959
DS12 -0.310 0.427 -0.725 -1.148 0.833 -1.379
DS13 -0.609 0.427 -1.428 -1.078 0.833 -1.295
ER11 -0.788 0.427 -1.847 -0.574 0.833 -0.689
ER12 -0.905 0.427 -2.119 -0.175 0.833 -0.210
ER13 -0.867 0.427 -2.032 -0.397 0.833 -0.477
PE11 -0.609 0.427 -1.428 -1.078 0.833 -1.295
PE12 -0.634 0.427 -1.485 -0.273 0.833 -0.328
PE13 -0.589 0.427 -1.380 -0.770 0.833 -0.925
SD11 -0.341 0.427 -0.798 -1.013 0.833 -1.217
SD12 -0.039 0.427 -0.092 -1.433 0.833 -1.720
SD13 -0.217 0.427 -0.508 -1.175 0.833 -1.411
IRD1 -0.623 0.427 -1.460 0.258 0.833 0.310
IRD2 -0.489 0.427 -1.145 -1.263 0.833 -1.516
IRD3 -0.566 0.427 -1.325 -0.703 0.833 -0.844

Mardia's multivariate skewness and kurtosis
b z p-value
Skewness 812 4060.00000 1
Kurtosis 841 -86.62942 0
    
```

Figure 1

Statistical analysis of an online calculator for univariate and multivariate tests

Discussion and Conclusion

Results of the reliability analysis showed that the Cronbach's alpha coefficients for both the overall scale and its individual dimensions were all greater than 0.93 (service quality: 0.953; privacy: 0.934; cultural proximity: 0.949; cost: 0.942; revisit intention: 0.947). Alpha coefficients exceeding 0.90 could be a sign of possible redundancy of the items. Nonetheless, since this pilot was exploratory and no inter-item correlation diagnostics had been done, no items were eliminated at this point. In the complete study, EFA/CFA will involve redundancy diagnostics.

Additionally, the Corrected Item-Total Correlation (CITC) for all items exceeded 0.4, and removing any single item did not lead to a significant increase in the alpha coefficient. These findings confirm the scale's strong internal consistency (Koo & Li, 2016). For validity analysis, the Kaiser-Meyer-Olkin (KMO) values for all dimensions were above 0.73, and Bartlett's Test of Sphericity yielded p -values < 0.001 for all cases, indicating the data were suitable for factor analysis (Shrestha, 2021). The normality test was conducted using Mardia's test method. According to the multivariate normality determination criteria proposed by Mardia (1974), the critical value for skewness is ± 1 , and that for kurtosis is ± 20 . From the test results, the "z" value calculated for multivariate skewness is 4060.00000, which far exceeds the upper critical value of +1 for skewness. The "z" value for multivariate kurtosis is -86.62942, also exceeding the lower critical value of -20 for kurtosis. Neither the skewness nor the kurtosis index value falls within the corresponding critical range. Therefore, it can be determined that the data do not satisfy the characteristics of a multivariate normal distribution.

Since it is a pilot study, informally, feasibility outcomes were observed, i.e. completion time (about 12-15 minutes), no systematic non-response and participant understanding, but were not documented. Structured feasibility metrics will be used in future data collection.

Conclusion

Based on the SERVQUAL model, this pilot study integrated variables necessary for the medical tourism context, including "privacy," "cultural proximity," and "cost", to adapt a measurement scale tailored to Chinese

tourists' revisit intention for fertility medical tourism in Malaysia. The reliability, validity, and normality of the data associated with the scale were confirmed using a sample of 30 participants.

The contribution of this pilot study is the systematic validation of an adapted questionnaire (obtained from indigenized literature) through reliability testing (as measured by Cronbach's Alpha), validity testing (estimated by KMO), and normality tests using Mardia's test method. The results confirm that the questionnaire has good internal consistency and structural fit, and its data distribution features meet the required assumption check of later statistical analysis methods, e.g., PLS-SEM. By this, the risk of result bias in the actual study's formal research due to measurement errors in the measuring instrument is substantially reduced.

The purpose of the pilot study was to test the initial reliability and factorability of a modified measurement tool to measure revisit intention using a group of mainland Chinese fertility tourists as the target population in Malaysia. Findings indicate reasonable internal consistency and adequate sampling, but the construct validity is yet to be determined as the pilot sample is too small and no modelling is carried out. There was also a lack of multivariate normality, which also justifies the use of variance-based structural modelling techniques in the further analysis. The pilot fails to test the mediation relationships and fails to verify the measurement structure. Instead, it gives a preliminary data screening of item performance before a full-scale data collection. The second research phase will comprise a larger sample and formal EFA/CFA processes, and then structural modelling will be undertaken.

A larger scale is to be tested on a different sample for further research, as suggested by this pilot study, and PLS-SEM is to be conducted based on the empirical verification of mediation effects among those factors.

Acknowledgments

The authors express their gratitude and appreciation to all participants.

Declaration of Interest

The authors of this article declared no conflict of interest.

Ethical Considerations

The study protocol adhered to the principles outlined in the Helsinki Declaration, which provides guidelines for ethical research involving human participants. Ethical considerations in this study were that participation was entirely optional.

Transparency of Data

In accordance with the principles of transparency and open research, we declare that all data and materials used in this study are available upon request.

Funding

This research was carried out independently with personal funding and without the financial support of any governmental or private institution or organization.

Authors' Contributions

All authors equally contribute to this study.

References

- Abd Mutalib, N. S., Ming, L. C., Yee, S. M., Wong, P. L., & Soh, Y. C. (2016). Medical tourism: ethics, risks and benefits. *Indian Journal of Pharmaceutical Education and Research*, 50(2), 261-270. <https://doi.org/10.5530/ijper.50.2.6>
- Ajzen, I. (1991). The theory of planned behavior. *Organizational behavior and human decision processes*, 50(2), 179-211. [https://doi.org/10.1016/0749-5978\(91\)90020-T](https://doi.org/10.1016/0749-5978(91)90020-T)
- Akbar, F. H., Pasiga, B. D., Samad, R., Rivai, F., Abdullah, A. Z., Awang, A. H., & Pratiwi, D. (2020). The relationship between service quality, culture similarity to satisfaction and loyalty of medical (dental) tourism. *Systematic reviews in pharmacy*, 11(12), 19-30. doi:10.31838/srp.2020.12.4
- Aljumah, A., Nuseir, M. T., & Islam, A. (2020). Impacts of service quality, satisfaction and trust on the loyalty of foreign patients in Malaysian medical tourism. *International journal of innovation. Creat. Chang*, 11, 451-467. https://www.researchgate.net/profile/Ahmad-Aljumah/publication/339789143_Impacts_of_Service_Quality_Satisfaction_and_Trust_on_the_Loyalty_of_Foreign_Patients_in_Malaysian_Medical_Tourism/links/5e66312ba6fdcc37dd11e465/Impacts-of-Service-Quality-Satisfaction-and-Trust-on-the-Loyalty-of-Foreign-Patients-in-Malaysian-Medical-Tourism.pdf
- Almodawer, Y., Alam, S. S., Sinniah, S., & Ali, M. H. (2025). Health tourism in Malaysia: Understanding the drivers of satisfaction and revisit intention. *Tourism Recreation Research*, 50(5), 1088-1109. <https://doi.org/10.1080/02508281.2024.2379686>
- Bagga, T., Vishnoi, S. K., Jain, S., & Sharma, R. (2020). Medical tourism: treatment, therapy & tourism. *Int J Sci Technol Res*, 9(3), 4447-4453. https://www.researchgate.net/profile/Sushant-Vishnoi/publication/340117037_MEDICAL_TOURISM_TREATMENT_THERAPY_TOURISM/links/5e79d2fe92851c30913923d8/MEDICAL-TOURISM-TREATMENT-THERAPY-TOURISM.pdf?utm_medium=email&utm_source=transaction
- Baghaei, R., Razmara Iranagh, S., Ghasemzadeh, N., & Moradi, Y. (2021). Observation of patients' privacy by physicians and nurses and its relationship with patient satisfaction. *Hospital Topics*, 99(4), 171-177. <https://doi.org/10.1080/00185868.2021.1877096>
- Bai, F., Wang, D., Fan, Y., Qiu, J., Wang, L., Dai, Y., & Song, L. (2020). Assisted reproductive technology service availability, efficacy and safety in mainland China: 2016. *Human Reproduction*, 35(2), 446-452. <https://doi.org/10.1093/humrep/dez245>
- Beladi, H., Chao, C.-C., Ee, M. S., & Hollas, D. (2023). Welfare-improving policy on medical tourism and labor productivity: A theoretical analysis. *Economic Systems*, 47(1), 101052. <https://doi.org/10.1016/j.ecosys.2022.101052>
- Bjørlo, L. V. (2024). Freedom from interference: Decisional privacy as a dimension of consumer privacy online. *AMS Review*, 14(1), 12-36. <https://doi.org/10.1007/s13162-024-00273-x>
- Boguszewicz-Kreft, M., Kuczamer-Kłopotowska, S., Kozłowski, A., Ayci, A., & Abuhashesh, M. (2020). The theory of planned behaviour in medical tourism: International comparison in the young consumer segment. *International journal of environmental research and public health*, 17(5), 1626. <https://doi.org/10.3390/ijerph17051626>
- Bucci, N., Luna, M., Vilorio, A., Hernández García, J., Parody, A., Varela, N., & Borrero López, L. A. (2018). Factor analysis of the psychosocial risk assessment instrument. International Conference on Data Mining and Big Data, https://doi.org/10.1007/978-3-319-93803-5_14
- Çapar, H., & Aslan, Ö. (2020). Factors affecting destination choice in medical tourism. *International Journal of Travel Medicine and Global Health (IJTMGH)*, 8(2), 80-88. <https://doi.org/10.34172/ijtmgh.2020.13>
- Cham, T.-H., Lim, Y.-M., Sia, B.-C., Cheah, J.-H., & Ting, H. (2021). Medical tourism destination image and its relationship with the intention to revisit: A study of Chinese medical tourists in Malaysia. *Journal of China tourism research*, 17(2), 163-191. <https://doi.org/10.1080/19388160.2020.1734514>
- Chandran, S. D., Mohamed, A. S. P., Zainuddin, A., Puteh, F., & Azmi, N. A. (2017). Medical tourism: why Malaysia is a preferred destination? *Advanced Science Letters*, 23(8), 7861-7864. <https://doi.org/10.1166/asl.2017.9595>
- Chaulagain, S., Pizam, A., & Wang, Y. (2021). An integrated behavioral model for medical tourism: An American perspective. *Journal of Travel Research*, 60(4), 761-778. <https://doi.org/10.1177/0047287520907681>
- Chen, X., Calder, I., & Mak, B. (2020). China's second-child baby boom and fertility tourism: Strategic considerations for Malaysia. *Journal of Destination Marketing & Management*, 15, 100377. <https://doi.org/10.1016/j.jdmm.2019.100377>
- Cohen, A. C., Summerlin, S. S., Boitano, T. K.-L., Blanchard, C., Huh, W., Pisu, M., Bhatia, S., & Liang, M. I. (2020). Estimating the time and travel costs for gynecologic cancer

- care—more than just money. *Gynecologic Oncology*, 159(2), e4. <https://doi.org/10.1016/j.ygyno.2020.07.035>
- Conner, M. (2020). Theory of planned behavior. *Handbook of sport psychology*, 1-18. <https://doi.org/10.1002/9781119568124.ch1>
- Cronbach, L. J. (1951). Coefficient alpha and the internal structure of tests. *psychometrika*, 16(3), 297-334. <https://doi.org/10.1007/BF02310555>
- Doan, N. T. (2023). Cultural proximity and global value chains. *International Economics*, 175, 106-120. <https://doi.org/10.1016/j.inteco.2023.06.003>
- Enaizan, O., Zaidan, A. A., Alwi, N. M., Zaidan, B. B., Alsalem, M. A., Albahri, O., & Albahri, A. (2020). Electronic medical record systems: Decision support examination framework for individual, security and privacy concerns using multi-perspective analysis. *Health and Technology*, 10(3), 795-822. <https://doi.org/10.1007/s12553-018-0278-7>
- Froomkin, A. M., Arencibia, P. J., & Colangelo-Trenner, P. Z. (2022). Safety as privacy. *ARIZ. L. REv.*, 64, 921. <https://doi.org/10.2139/ssrn.4021420>
- Grönroos, C. (1982). An applied service marketing theory. *European journal of marketing*, 16(7), 30-41. <https://doi.org/10.1108/EUM0000000004859>
- Heydari Fard, M., Sanayei, A., & Ansari, A. (2021). Determinants of medical tourists' revisit and recommend intention. *International Journal of Hospitality & Tourism Administration*, 22(4), 429-454. <https://doi.org/10.1080/15256480.2019.1650688>
- Heydari, M., Yousefi, M., Derakhshani, N., & Khodayari-Zarnaq, R. (2019). Factors affecting the satisfaction of medical tourists: A systematic review. *Health Scope*, 8(8), e80359. <https://doi.org/10.5812/jhealthscope.80359>
- Huang, T. (2022). Road of no return: Uncertainty, ambivalence, and change in IVF journeys in China. *Medical Anthropology*, 41(6-7), 602-615. <https://doi.org/10.1080/01459740.2022.2099276>
- Jamalludin, Z., Abd Aziz, N. N., & Samsuddin, S. (2022). A review on the intention to revisit the tourism destination by using TPB model. *Journal of Advanced Research in Business and Management Studies*, 26(1), 1-9. <https://doi.org/10.37934/arbms.26.1.19>
- Kadir, N., & Nayan, S. (2021). International demand for medical tourism in Malaysia: evidence from panel data. *International Journal of Business and Society*, 22(3), 1240-1255. <https://doi.org/10.33736/ijbs.4298.2021>
- Knapp, T. R., & Swoyer, V. H. (1967). Some empirical results concerning the power of Bartlett's test of the significance of a correlation matrix. *American Educational Research Journal*, 4(1), 13-17. <https://doi.org/10.3102/00028312004001013>
- Koo, T. K., & Li, M. Y. (2016). A guideline of selecting and reporting intraclass correlation coefficients for reliability research. *Journal of chiropractic medicine*, 15(2), 155-163. <https://doi.org/10.1016/j.jcm.2016.02.012>
- Kunwar, R. R. (2019). Medical tourism and hospitality in hospital. *The Gaze: Journal of Tourism and Hospitality*, 10(1), 67-123. <https://doi.org/10.3126/gaze.v10i1.22778>
- Liu, Y., Ren, Y., Feng, H., Wang, Y., Yan, L., Qiao, J., & Liu, P. (2023). Development of preimplantation genetic testing for monogenic diseases in China. *Human Fertility*, 26(4), 879-886. <https://doi.org/10.1080/14647273.2023.2284153>
- Lord, F. M., & Novick, M. R. (2008). *Statistical theories of mental test scores*. IAP. <https://ia601405.us.archive.org/32/items/in.ernet.dli.2015.139135/2015.139135.Statistical-Theories-Of-Mental-Test-Scores.pdf>
- Mardia, K. V. (1974). Applications of some measures of multivariate skewness and kurtosis in testing normality and robustness studies. *Sankhyā: The Indian Journal of Statistics, Series B*, 115-128. <https://www.jstor.org/stable/25051892>
- Muhsin, S. M., Abdul Jalil, M. N., Al-Akiti, M. A., Duriat, F., Ahmad, M. F., & Chin, A. H. B. (2024). Synthetic human embryos, embryo models and embryo-like structures in Islam. *Theology and Science*, 22(4), 790-815. <https://doi.org/10.1080/14746700.2024.2399902>
- Park, S., Woo, M., & Nicolau, J. L. (2020). Determinant factors of tourist expenses. *Journal of Travel Research*, 59(2), 267-280. <https://doi.org/10.1177/0047287519829257>
- Riddick, F. A. (2003). The code of medical ethics of the American Medical Association. In (Vol. 5, pp. 6-10): *Ochsner Journal*. <https://pubmed.ncbi.nlm.nih.gov/articles/PMC3399321/>
- Salleh, W. M. S. W., Wahab, A. Y. A., & Ramli, R. (2024). IVF IN MALAYSIA: A JOURNEY OF PROGRESS AND PROMISE. *Zulfaqr Journal of Defence Science, Engineering & Technology*, 7(3). <https://doi.org/10.58247/jdset-2024-0703-18>
- Sánchez, M., Sousa, B., Veloso, C., & Lubowiecki-Vikuk, A. (2022). Trends and segmentation of medical tourism: an approach to reproductive tourism. In *Advances in Tourism, Technology and Systems: Selected Papers from ICOTTS 2021, Volume 1* (pp. 223-233). Springer. https://doi.org/10.1007/978-981-19-1040-1_19
- Shi, Z., & Shang, H. (2020). A review on quality of service and servqual model. International conference on human-computer interaction, https://doi.org/10.1007/978-3-030-50341-3_15
- Shrestha, N. (2021). Factor analysis as a tool for survey analysis. *American journal of Applied Mathematics and statistics*, 9(1), 4-11. <https://doi.org/10.12691/ajams-9-1-2>
- Smith, C. L., Colletto, S., & May, T. (2024). Protection of privacy in genomic medicine. <https://doi.org/10.1016/B978-0-12-824010-6.00011-3>
- Strickland, P., & Ratten, V. (2023). Fertility tourism: A systematic review. *International Journal of Sociology and Social Policy*, 43(11-12), 1156-1174. <https://doi.org/10.1108/IJSSP-02-2023-0047>
- Taber, K. S. (2018). The use of Cronbach's alpha when developing and reporting research instruments in science education. *Research in science education*, 48(6), 1273-1296. <https://doi.org/10.1007/s11165-016-9602-2>
- Taheri, B., Chalmers, D., Wilson, J., & Arshed, N. (2021). Would you really recommend it? Antecedents of word-of-mouth in medical tourism. *Tourism Management*, 83, 104209. <https://doi.org/10.1016/j.tourman.2020.104209>
- Tobias, S., & Carlson, J. E. (1969). Brief report: Bartlett's test of sphericity and chance findings in factor analysis. *Multivariate behavioral research*, 4(3), 375-377. https://doi.org/10.1207/s15327906mbr0403_8
- Toni, M., Jithina, K., & Thomas, K. (2024). Antecedents of patient satisfaction in the medical tourism sector: a review. *Journal of Hospitality and Tourism Insights*, 7(4), 2273-2286. <https://doi.org/10.1108/JHTI-08-2022-0351>
- Valizadeh, F., & Ghasemi, S. F. (2020). Human privacy respect from viewpoint of hospitalized patients. *European Journal of Translational Myology*, 30(1), 8456. <https://doi.org/10.4081/ejtm.2019.8456>
- Vovk, V., Beztelesna, L., & Pliashko, O. (2021). Identification of factors for the development of medical tourism in the world. *International journal of environmental research and public health*, 18(21), 11205. <https://doi.org/10.3390/ijerph182111205>

- Weis, J. L., Sirard, R. B., & Palmieri, P. A. (2017). Medical tourism: the role of the primary care provider. *BJGP open*, 1(2). <https://doi.org/10.3399/bjgpopen17X100617>
- Wu, H.-C., Chen, X., & Chang, Y.-Y. (2021). Fertility care quality and experiential relationship marketing: a case study of mainland Chinese fertility tourists to Malaysia. *Asia Pacific Journal of Marketing and Logistics*, 33(7), 1648-1666. <https://doi.org/10.1108/APJML-05-2020-0365>
- Xu, T., Wang, W., & Du, J. (2020). An integrative review of patients' experience in the medical tourism. *INQUIRY: The Journal of Health Care Organization, Provision, and Financing*, 57, 0046958020926762. <https://doi.org/10.1177/0046958020926762>
- Zarei, A., Feiz, D., Maleki Minbashrazgah, M., & Maleki, F. (2020). Factors influencing selection of medical tourism destinations: A special niche market. *International Journal of Healthcare Management*, 13(sup1), 192-198. <https://doi.org/10.1080/20479700.2018.1492764>
- Zeithaml, V. A., Berry, L. L., & Parasuraman, A. (1996). The behavioral consequences of service quality. *Journal of marketing*, 60(2), 31-46. <https://doi.org/10.1177/002224299606000203>
- Zhang, M., Ge, L., & Rask, M. (2019). Cross-cultural adaptation and psychometric testing of the Verbal and Social Interaction Questionnaire: A cross-sectional study among nursing students in China. *Journal of Clinical Nursing*, 28(11-12), 2181-2196. <https://doi.org/10.1111/jocn.14811>